

Message Text

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ORIGIN ABF-01

INFO OCT-01 ISO-00 EUR-12 /014 R

DRAFTED BY: A/BF/OAG:RADEITCHMAN:STP

APPROVED BY: A/BF/OAG:RADEITCHMAN

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R 011439Z OCT 76

FM SECSTATE WASHDC

TO AMCONSUL FRANKFURT

UNCLAS STATE 243680

FRANKFURT FOR GAO MR. EDER

FOL TEL SENT ACTION SECSTATE INFO ROME MILAN FROM TURIN DTD 28
SEP 1976 QTE

E.O. 11652: N/A

TAGS: AGAO, ETRD, IT

SUBJECT: GAO SURVEY: ALTERNATIVE METHOD OF FINANCING U.S.
EXPORTS - "SWITCH TRADING"

REF: STATE 238089

1. ANNOUNCED VISIT BY MR. HACHTEN FROM NOV 3 TO NOV 5
COINCIDES WITH AMCONSUL TURIN DEPT OF STATE INSPECTION
SCHEDULED NOV 3 THROUGH NOV 6 (STATE 239974).
CONSULATE PERSONNEL WILL THEREFORE NOT BE AVAILABLE TO
ACCOMPANY HACHTEN.

2. BECAUSE NOV 4 IS ITALIAN NATIONAL HOLIDAY, IT WILL
BE VERY DIFFICULT OR IMPOSSIBLE TO ARRANGE APPOINTMENTS
WITH LOCAL FIRMS ON THAT DAY, E.G. PROPOSED VISIT TO
NOVASIDER, S.P.A., IN TURIN. FOLLOWING FRIDAY, NOV 5,
PROBABLY ALSO WILL BE DIFFICULT AS MANY EXECUTIVES WILL
TAKE LONG WEEKEND.

3. PLS CONFIRM DATE OF HACHTEN'S VISIT AND HAVE HIM
PROVIDE ALL PERTINENT INFORMATION ON SWITCH TRADING
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ASAP AND WE WILL DO OUR BEST TO SEE WHO MIGHT BE

AVAILABLE AT NOVASIDER. WRIGHT UNQTE KISSINGER

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